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WAI YUEN TONG MEDICINE HOLDINGS LIMITED
(位元堂藥業控股有限公司*)

(Incorporated in Bermuda with limited liability)

(Stock Code: 897)

ANNOUNCEMENT OF INTERIM RESULTS
FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2018

Interim Financial Highlights			
	Six months ended		
	30 September		
	2018	2017	Change
	(Unaudited)	(Unaudited)	
Revenue <i>(HK\$'million)</i>	343.6	382.6	(10.2%)
Gross profit <i>(HK\$'million)</i>	136.5	150.5	(9.3%)
Net profit/(loss) attributable to owners of the parent <i>(HK\$'million)</i>	40.4	(40.5)	199.8%
Earnings/(loss) per share <i>(HK cents)</i>			
— Basic and diluted	3.2	(3.2)	200.0%
	As at	As at	
	30 September	31 March	
	2018	2018	
	(Unaudited)	(Audited)	
Total net asset value <i>(HK\$'million)</i>	2,507.4	2,560.0	(2.1%)
NAV per share <i>(HK\$)</i>	2.0	2.0	N/A
Gearing ratio	27.9%	19.8%	8.1%
Cash and cash equivalent <i>(HK\$'million)</i>	230.6	420.8	(45.2%)

* For identification purpose only

INTERIM RESULTS

The board of directors (the “**Board**” or the “**Directors**”) of Wai Yuen Tong Medicine Holdings Limited (位元堂藥業控股有限公司*) (the “**Company**”, together with its subsidiaries, collectively referred to as the “**Group**”) is pleased to announce the unaudited condensed consolidated interim results of the Group for the six months ended 30 September 2018, together with the comparative figures for the corresponding period in 2017. These interim condensed consolidated financial statements were not audited, but have been reviewed by the audit committee of the Company (the “**Audit Committee**”).

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Six months ended 30 September 2018

	Notes	Six months ended 30 September	
		2018 (Unaudited) HK\$'000	2017 (Unaudited) HK\$'000
REVENUE	4	343,592	382,552
Cost of sales		(207,086)	(232,027)
Gross profit		136,506	150,525
Other income and gains, net	4	62,306	62,494
Selling and distribution expenses		(140,495)	(121,700)
Administrative expenses		(77,167)	(83,538)
Finance costs	6	(14,088)	(9,720)
Change in fair value of financial assets at fair value through profit or loss, net		(70)	(8,817)
Fair value gains on investment properties, net		11,800	4,200
Share of profits/(losses) of associates		61,412	(33,997)
PROFIT/(LOSS) BEFORE TAX	5	40,204	(40,553)
Income tax	7	—	—
PROFIT/(LOSS) FOR THE PERIOD		40,204	(40,553)

* For identification purpose only

	Six months ended 30 September	
	2018	2017
	(Unaudited)	(Unaudited)
<i>Note</i>	HK\$'000	HK\$'000
OTHER COMPREHENSIVE (LOSS)/INCOME		
Items to be reclassified to profit or loss in subsequent periods:		
Change in fair value of an available-for-sale investment	—	(4,806)
Debt investments at fair value through other comprehensive income — net movement in fair value reserve (recycling)	(6,619)	—
Share of other comprehensive (loss)/income of an associate	(29,695)	5,973
Exchange differences on translation of foreign operations	(13,449)	5,851
Items that will not be reclassified to profit or loss:		
Equity investments at fair value through other comprehensive income — net movement in fair value reserve (non-recycling)	<u>(35,271)</u>	—
OTHER COMPREHENSIVE (LOSS)/INCOME FOR THE PERIOD	<u>(85,034)</u>	<u>7,018</u>
TOTAL COMPREHENSIVE LOSS FOR THE PERIOD	<u>(44,830)</u>	<u>(33,535)</u>
Profit/(loss) attributable to:		
Owners of the parent	40,386	(40,492)
Non-controlling interests	<u>(182)</u>	<u>(61)</u>
	<u>40,204</u>	<u>(40,553)</u>
Total comprehensive loss attributable to:		
Owners of the parent	(44,648)	(33,474)
Non-controlling interests	<u>(182)</u>	<u>(61)</u>
	<u>(44,830)</u>	<u>(33,535)</u>
PROFIT/(LOSS) PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT		
Basic and diluted	<u>HK3.19 cents</u>	<u>HK(3.20) cents</u>

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

30 September 2018

	30 September 2018 (Unaudited) <i>Notes</i> HK\$'000	31 March 2018 (Audited) HK\$'000
NON-CURRENT ASSETS		
Property, plant and equipment	1,130,457	809,376
Investment properties	514,800	503,000
Goodwill	7,700	7,700
Investments in associates	343,857	298,148
Available-for-sale investments	—	911,591
Financial assets at fair value through other comprehensive income	803,192	—
Loan and interests receivables	11 65,000	—
Deposits	10 14,475	49,475
Deferred tax assets	13,196	13,196
	2,892,677	2,592,486
TOTAL NON-CURRENT ASSETS		
CURRENT ASSETS		
Inventories	200,211	183,175
Trade and other receivables	10 143,951	189,560
Amounts due from associates	9,805	7,480
Financial assets at fair value through profit or loss	1,839	127,593
Financial assets at fair value through other comprehensive income	90,413	—
Loan and interests receivables	11 27,530	134,087
Tax recoverable	634	1,231
Bank balances and cash	230,612	420,849
	704,995	1,063,975
TOTAL CURRENT ASSETS		
CURRENT LIABILITIES		
Trade and other payables	12 150,199	158,549
Interest-bearing bank borrowings	287,290	264,790
Tax payable	1,731	2,040
	439,220	425,379
TOTAL CURRENT LIABILITIES		

	30 September 2018 (Unaudited) <i>Note</i> <i>HK\$'000</i>	31 March 2018 (Audited) <i>HK\$'000</i>
NET CURRENT ASSETS	<u>265,775</u>	<u>638,596</u>
TOTAL ASSETS LESS CURRENT LIABILITIES	<u>3,158,452</u>	<u>3,231,082</u>
NON-CURRENT LIABILITIES		
Trade and other payables	<i>12</i> 2,340	2,450
Interest-bearing bank borrowings	642,332	662,227
Deferred tax liabilities	<u>6,380</u>	<u>6,380</u>
Total non-current liabilities	<u>651,052</u>	<u>671,057</u>
NET ASSETS	<u><u>2,507,400</u></u>	<u><u>2,560,025</u></u>
EQUITY		
Equity attributable to owners of the parent		
Issued capital	12,651	12,651
Reserves	<u>2,489,410</u>	<u>2,541,853</u>
	2,502,061	2,554,504
Non-controlling interests	<u>5,339</u>	<u>5,521</u>
TOTAL EQUITY	<u><u>2,507,400</u></u>	<u><u>2,560,025</u></u>

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. BASIS OF PREPARATION

The Company is a limited liability company incorporated in Bermuda and whose shares are publicly traded on The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”). The principal activities of the Group are described in note 3 to the unaudited interim condensed consolidated financial statements.

These unaudited interim condensed consolidated financial statements of the Group have been prepared in accordance with Hong Kong Accounting Standard (“**HKAS**”) 34 *Interim Financial Reporting* issued by the Hong Kong Institute of Certified Public Accountants (the “**HKICPA**”) and the disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”).

The unaudited interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group’s annual financial statements for the year ended 31 March 2018.

The accounting policies and the basis of preparation adopted in the preparation of these unaudited interim condensed consolidated financial statements are consistent with those adopted in the Group’s audited financial statements for the year ended 31 March 2018, which have been prepared in accordance with Hong Kong Financial Reporting Standards (“**HKFRSs**”) (which include all Hong Kong Financial Reporting Standards, HKASs and Interpretations) issued by the HKICPA, accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance, except for the adoption of the new and revised HKFRSs as disclosed in note 2 below.

These unaudited interim condensed consolidated financial statements have been prepared under the historical cost convention, except for investment properties, available-for-sale investments, financial assets at fair value through other comprehensive income and financial assets at fair value through profit or loss, which have been measured at fair value. These unaudited interim condensed consolidated financial statements are presented in Hong Kong dollar (“**HK\$**”) and all values are rounded to the nearest thousand except when otherwise indicated.

2. CHANGES IN ACCOUNTING POLICY AND DISCLOSURES

The Group has adopted the following revised HKFRSs for the first time for the current period’s unaudited interim condensed consolidated financial statements:

Amendments to HKFRS 2	<i>Classification and Measurement of Share-based Payment Transactions</i>
Amendments to HKFRS 4	<i>Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts</i>
HKFRS 9	<i>Financial Instruments</i>
HKFRS 15	<i>Revenue from Contracts with Customers</i>
Amendments to HKFRS 15	<i>Clarifications to HKFRS 15 Revenue from Contracts with Customers</i>
Amendments to HKAS 40	<i>Transfers of Investment Property</i>
HK(IFRIC)-Int 22	<i>Foreign Currency Transactions and Advance Consideration</i>
<i>Annual Improvements 2014–2016 Cycle</i>	Amendments to HKFRS 1 and HKAS 28

Other than as explained below regarding the impact of HKFRS 9, HKFRS 15 and Amendments to HKFRS 15, the adoption of the above new and revised standards has had no significant financial effect on the unaudited interim condensed consolidated financial statements.

2. CHANGES IN ACCOUNTING POLICY AND DISCLOSURES (Continued)

The following table gives a summary of the opening balance adjustments recognised for each line item in the condensed consolidated statement of financial position that has been impacted by HKFRS 9:

	As at 31 March 2018 <i>HK\$'000</i>	Impact on initial application of HKFRS 9 <i>HK\$'000</i>	As at 1 April 2018 <i>HK\$'000</i>
Available-for-sale investments	911,591	(911,591)	—
Financial assets at fair value through other comprehensive income	—	1,037,274	1,037,274
Financial assets at fair value through profit and loss	127,593	(125,683)	1,910
Investments in associates	298,148	(795)	297,353
Available-for-sale investment revaluation reserve	1,433	(1,433)	—
Fair value reserve (recycling)	—	1,433	1,433
Fair value reserve (non-recycling)	—	49,915	49,915
Retained profits	142,051	(50,710)	91,341

HKFRS 9 Financial Instruments

HKFRS 9 replaces HKAS 39 Financial Instruments: Recognition and Measurement for annual periods beginning on or after 1 January 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement, impairment and hedge accounting. The Group has applied HKFRS 9 retrospectively to items that existed at 1 April 2018 in accordance with the transition requirements. The Group has recognised the cumulative effect of initial application as an adjustment to the opening equity at 1 April 2018. Therefore, comparative information continues to be reported under HKAS 39.

HK\$'000

Retained earnings

Transferred to fair value reserve (non-recycling) relating to equity investments now measured at FVOCI (non-recycling)	(53,263)
Transferred to fair value reserve (non-recycling) relating to investments in associates	2,553
Net decrease in retained earnings at 1 April 2018	<u>(50,710)</u>

Fair value reserve (recycling)

Transferred from available-for-sale investment revaluation reserve relating to debt investments now measured at FVOCI (recycling)	1,433
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Fair value reserve (non-recycling)

Transferred from retained earnings relating to equity investments now measured at FVOCI (non-recycling)	53,263
Transferred from retained earnings relating to investments in associates	(3,348)
Net increase in fair value reserve (non-recycling) at 1 April 2018	<u>49,915</u>

Available-for-sale investment revaluation reserve

Transferred to fair value reserve (recycling) to debt investments now measured at FVOCI (recycling)	(1,433)
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2. CHANGES IN ACCOUNTING POLICY AND DISCLOSURES (Continued)

HKFRS 9 Financial Instruments (Continued)

(i) *Classification and measurement*

HKFRS 9 categories financial assets into three principal classification categories: measured at amortised cost, at fair value through other comprehensive income (“FVOCI”) and at fair value through profit or loss (“FVPL”). These supersede HKAS 39’s categories of held-to-maturity investments, loans and receivables, available-for-sale financial assets and financial assets measured at FVPL. The classification of financial assets under HKFRS 9 is based on the business model under which the financial asset is managed and its contractual cash flow characteristics.

Non-equity investments held by the Group are classified into one of the following measurement categories:

- amortised cost, if the investment is held for the collection of contractual cash flows which represent solely payments of principal and interest. Interest income from the investment is calculated using the effective interest method;
- FVOCI — recycling, if the contractual cash flows of the investment comprise solely payments of principal and interest and the investment is held within a business model whose objective is achieved by both the collection of contractual cash flows and sale. Changes in fair value are recognised in other comprehensive income, except for the recognition in profit or loss of expected credit losses, interest income (calculated using the effective interest method) and foreign exchange gains and losses. When the investment is derecognised, the amount accumulated in other comprehensive income is recycled from equity to profit or loss; or
- FVPL, if the investment does not meet the criteria for being measured at amortised cost or FVOCI (recycling). Changes in the fair value of the investment (including interest) are recognised in profit or loss.

An investment in equity securities is classified as FVPL unless the equity investment is not held for trading purposes and on initial recognition of the investment the Group makes an election to designate the investment at FVOCI (non-recycling) such that subsequent changes in fair value are recognised in other comprehensive income. Such elections are made on an instrument-by-instrument basis, but may only be made if the investment meets the definition of equity from the issuer’s perspective. Where such an election is made, the amount accumulated in other comprehensive income remains in the fair value reserve (non-recycling) until the investment is disposed of. At the time of disposal, the amount accumulated in the fair value reserve (non-recycling) is transferred to retained earnings. It is not recycled through profit or loss. Dividends from an investment in equity securities, irrespective of whether classified as at FVPL or FVOCI (non-recycling), are recognised in profit or loss as other income.

Under HKFRS 9, derivatives embedded in contracts where the host is a financial asset in the scope of the standard are not separated from the host. Instead, the hybrid instrument as a whole is assessed for classification.

2. CHANGES IN ACCOUNTING POLICY AND DISCLOSURES (Continued)

HKFRS 9 Financial Instruments (Continued)

(i) Classification and measurement (Continued)

The following table shows the original measurement categories for each class of the Group's financial assets under HKAS 39 and reconciles the carrying amounts of those financial assets determined in accordance with HKAS 39 to those impacted by and determined in accordance with HKFRS 9.

	HKAS 39 carrying amount at 31 March 2018 <i>HK\$'000</i>	Reclassification <i>HK\$'000</i>	HKFRS 9 carrying amount at 1 April 2018 <i>HK\$'000</i>
Financial assets carried at amortised cost			
Loan and interests receivables	134,087	—	134,087
Trade and other receivables	189,560	—	189,560
Bank balances and cash	420,849	—	420,849
	<u>744,496</u>	<u>—</u>	<u>744,496</u>
Financial assets measured at FVOCI (recycling)			
Debt investments (<i>Notes (ii)</i>)	—	911,591	911,591
Financial assets measured at FVOCI (non-recycling)			
Equity investments (<i>Note (i)</i>)	—	125,683	125,683
Financial assets carried at FVPL			
Equity investments (<i>Note (i)</i>)	125,683	(125,683)	—
Fund investments	1,910	—	1,910
	<u>127,593</u>	<u>(125,683)</u>	<u>1,910</u>
Financial assets classified as available-for-sale under HKAS 39			
Debt investments (<i>Notes (ii)</i>)	911,591	(911,591)	—

Notes:

- (i) Under HKAS 39, equity investments were classified as financial assets measured at FVPL. These equity investments are classified as at FVPL under HKFRS 9, unless they are eligible for and designated at FVOCI by the Group. At 1 April 2018, the Group designated certain equity investments at FVOCI (non-recycling), as the investment is held for strategic purposes.
- (ii) Under HKAS 39, debt investments were classified as available-for-sale financial assets. They are classified as at FVOCI (recycling) under HKFRS 9.

2. CHANGES IN ACCOUNTING POLICY AND DISCLOSURES (Continued)

HKFRS 9 Financial Instruments (Continued)

(i) *Classification and measurement* (Continued)

The accounting for the Group's financial liabilities remains largely the same as it was under HKAS 39. Similar to the requirements of HKAS 39, HKFRS 9 requires contingent consideration liabilities to be treated as financial instruments measured at fair value, with the changes in fair value recognised in profit or loss.

Under HKFRS 9, embedded derivatives are no longer separated from a host financial asset. Instead, financial assets are classified based on their contractual terms and the Group's business model. The accounting for derivatives embedded in financial liabilities and in non-financial host contracts has not changed from that required by HKAS 39.

(ii) *Impairment*

HKFRS 9 requires an impairment on trades receivables, contract assets, other receivables and amounts due from joint ventures and associates that are not accounted for at fair value through profit or loss under HKFRS 9, to be recorded based on an expected credit loss model either on a twelve-month basis or a lifetime basis. The Group applied the simplified approach and recorded lifetime expected losses on its trade receivables and contract assets. The Group applied general approach and recorded twelve-month expected losses on its other receivables and amounts due from joint venture and associates. The adoption of HKFRS 9 has had no significant impact on the impairment of the financial assets of the Group.

HKFRS 15 Revenue from Contracts with Customers

HKFRS 15 supersedes HKAS 11 Construction Contracts, HKAS 18 Revenue and related Interpretations and it applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five-step model to account for revenue arising from contracts with customers. Under HKFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract.

The Group adopted HKFRS 15 using the modified retrospective method which allows the Group to recognise the cumulative effects of initially applying HKFRS 15 as an adjustment to the opening balance of retained profits at 1 April 2018. The Group elected to apply the practical expedient for completed contracts and did not restate the contracts completed before 1 April 2018, thus the comparative figures have not been restated.

2. CHANGES IN ACCOUNTING POLICY AND DISCLOSURES (Continued)

HKFRS 15 Revenue from Contracts with Customers (Continued)

The directors of the Company have assessed the impacts of the application of HKFRS 15, primarily on the sale of the Chinese and Western pharmaceutical and health food products, are summarised as follows:

(i) Variable consideration

The Group provides trade discounts and/or volume rebates for some of its key customers. Previously, the Group recognises revenue from the sale of goods measured at fair value of the consideration received or receivable, net of returns, trade discounts and volume rebates. If revenue cannot be reliably measured, revenue recognition is deferred until the uncertainty is resolved. Under HKFRS 15, a transaction price is considered variable if a customer is provided with a right of return, trade discounts or volume rebates. The Group is required to estimate the amount of consideration to which it will be entitled in the sales of its pharmaceutical and health food products and the estimated amount of variable consideration will be included in the transaction price only to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur when the uncertainty associated with the variable considerations subsequently resolved. The Group uses the expected value method to estimate the amount of returns, trade discounts and volume rebates as this method better predicts the amount of variable consideration to which the Group will be entitled.

(ii) Rights of return

Previously when the customers are allowed to return the Group's products, the Group estimates the level of expected returns and makes an adjustment against revenue and cost of sales. The Group has assessed that the adoption of HKFRS 15 will not materially affect how the Group recognises revenue and cost of sales when the customers have a right of return.

(iii) Loyalty points programme

Under HK(IFRIC)-Int 13 Customer Loyalty Programmes (“**HK(IFRIC)-Int 13**”), the loyalty programme offered by the Group results in the allocation of a portion of the transaction price to the loyalty programme using the fair value of points issued and recognition of the deferred revenue in relation to points issued but not yet redeemed or expired. The Group concluded that under HKFRS 15 the loyalty programme gives rise to a separate performance obligation because it generally provides a material right to the customer. Under HKFRS 15, the Group allocates a portion of the transaction price to the loyalty programme based on the relative stand-alone selling price instead of the allocation using the fair value of points issued, i.e. residual approach, as it did under HK(IFRIC)-Int 13.

The directors of the Company has assessed that the above adoption of HKFRS 15 did not have material impact on the timing and measurement of revenue recognised for the period.

2. CHANGES IN ACCOUNTING POLICY AND DISCLOSURES (Continued)

HKFRS 15 Revenue from Contracts with Customers (Continued)

Revenue recognition

Revenue is recognised when or as the control of the asset is transferred to the customer. Depending on the terms of the contract and the laws that apply to the contract, control of the asset may be transferred over time or at a point in time. Control of the asset is transferred over time if the Group's performance:

- provides all of the benefits received and consumed simultaneously by the customer;
- creates and enhances an asset that the customer controls as the Group performs; or
- does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

If control of the asset transfers over time, revenue is recognised over the period of the contract by reference to the progress towards complete satisfaction of that performance obligation. Otherwise, revenue is recognised at a point in time when the customer obtains control of the asset.

The progress towards complete satisfaction of the performance obligation is measured based on the Group's efforts or inputs to the satisfaction of the performance obligation, by reference to the contract costs incurred up to the end of reporting period as a percentage of total estimated costs for each contract.

3. OPERATING SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their products and services and has three reportable operating segments as follows:

- (a) production and sale of Chinese pharmaceutical and health food products — manufacturing, processing and sale of traditional Chinese medicine which includes Chinese medicinal products sold under the brand name of “Wai Yuen Tong” and a range of products manufactured using selected medicinal materials with traditional prescription, mainly in the People's Republic of China and Hong Kong;
- (b) production and sale of Western pharmaceutical and health food products — processing and sale of Western pharmaceutical products and personal care products under the brand name of “Madame Pearl's” and “Pearl's”, respectively; and
- (c) property investment — investment in commercial premises for rental income.

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on reportable segment profit/(loss), which is a measure of adjusted profit/(loss) before tax. The adjusted profit/(loss) before tax is measured consistently with the Group's profit/(loss) before tax except that other income and gains, finance costs, change in fair value of financial assets at fair value through profit or loss, net, head office and corporate income and expenses and share of profits and losses of associates are excluded from such measurement.

Intersegment sale and transfers are transacted with reference to the selling prices used for sale made to third parties at the then prevailing market prices.

3. OPERATING SEGMENT INFORMATION (Continued)

Six months ended 30 September

	Production and sale of Chinese pharmaceutical and health food products		Production and sale of Western pharmaceutical and health food products		Property investment		Eliminations		Total	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
	(Unaudited) HK\$'000	(Unaudited) HK\$'000	(Unaudited) HK\$'000	(Unaudited) HK\$'000	(Unaudited) HK\$'000	(Unaudited) HK\$'000	(Unaudited) HK\$'000	(Unaudited) HK\$'000	(Unaudited) HK\$'000	(Unaudited) HK\$'000
Segment revenue:										
Sale to external customers	280,958	312,064	55,088	64,027	7,546	6,461	—	—	343,592	382,552
Intersegment sales	—	—	—	—	6,738	3,666	(6,738)	(3,666)	—	—
Total	280,958	312,064	55,088	64,027	14,284	10,127	(6,738)	(3,666)	343,592	382,552
Segment results	(21,579)	(7,664)	(37,236)	(23,963)	14,192	4,865			(44,623)	(26,762)
Other income and gains, net									62,306	62,494
Unallocated expenses									(24,733)	(23,751)
Finance costs									(14,088)	(9,720)
Change in fair value of financial assets at fair value through profit or loss, net									(70)	(8,817)
Share of profits/(losses) of associates									61,412	(33,997)
Profit/(loss) before tax									40,204	(40,553)
Income tax									—	—
Profit/(loss) for the period									40,204	(40,553)

4. REVENUE FROM CONTRACTS WITH CUSTOMERS AND OTHER INCOME AND GAINS, NET

An analysis of the Group's disaggregation of revenue from contracts with customers, other income and gains, net is as follows:

	Six months ended 30 September	
	2018	2017
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Revenue from contracts with customers		
Sales of goods	335,420	375,613
Rental income from investment properties	7,546	6,461
Management and promotion fees	626	478
	<u>343,592</u>	<u>382,552</u>
Other income, net		
Interest income on a loan receivable from an associate	3,189	3,223
Interest income on an available-for-sale investment	—	47,985
Imputed interest income on an available-for-sale investment	—	1,812
Interest income on debt investments at fair value through other comprehensive income	48,496	—
Interest income on bank deposits	286	757
Dividends from equity investments at fair value through profit or loss	—	2,930
Dividends from equity investments at fair value through other comprehensive income	2,722	—
Sub-lease rental income	4,852	4,820
Others	2,038	967
	<u>61,583</u>	<u>62,494</u>
Gains, net		
Exchange gains, net	723	—
	<u>62,306</u>	<u>62,494</u>

5. PROFIT/(LOSS) BEFORE TAX

The Group's profit/(loss) before tax is arrived at after charging/(crediting):

	Six months ended 30 September	
	2018	2017
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Cost of inventories	207,086	232,027
Depreciation	28,663	25,850
Exchange (gains)/losses, net	(723)	1,353
Impairment of trade receivables*	3,847	1,430
Write-off of items of property, plant and equipment	126	1,217
Gain on bargain purchase of additional interest in an associate**	(43,917)	—
Lease payments under operating leases in respect of land and buildings:		
Minimum lease payments	39,437	48,524
Contingent rents	4,804	6,210
	<u>44,241</u>	<u>54,734</u>
Gross rental income	(5,117)	(6,461)
Less: direct outgoing expenses	215	77
	<u>(4,902)</u>	<u>(6,384)</u>

* Impairment of trade receivables is included in "Administrative expenses" in the condensed consolidated statement of profit or loss and other comprehensive income.

** Gain on bargain purchase of additional interest in an associate is included in "Share of profits/(losses) of associates" in the condensed consolidated statement of profit or loss and other comprehensive income.

6. FINANCE COSTS

An analysis of finance costs is as follows:

	Six months ended 30 September	
	2018	2017
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Interest on bank borrowings	<u>14,088</u>	<u>9,720</u>

7. INCOME TAX

No provision for Hong Kong profits tax has been made as the Group did not generate any assessable profit arising in Hong Kong in the current and prior periods. Tax on profits assessable elsewhere have been calculated at the rates of tax prevailing in the countries/jurisdictions in which the Group operates.

	Six months ended 30 September	
	2018	2017
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Total tax charge for the period	—	—

8. INTERIM DIVIDEND

The Directors do not recommend the payment of any interim dividend for the six months ended 30 September 2018 (six month ended 30 September 2017: Nil).

9. PROFIT/(LOSS) PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic profit/(loss) per share amount for the period is based on the profit/(loss) for the period attributable to ordinary equity holders of the parent and the weighted average number of ordinary shares in issue less the weighted average number of treasury shares held by the Group of 317,000 (31 March 2018: Nil) during the period.

No adjustment has been made to the basic profit/(loss) per share amounts presented for the periods ended 30 September 2018 and 2017 in respect of a dilution as the impact of share options outstanding had no dilutive effect on the basic profit/(loss) per share amounts presented.

The calculations of basic and diluted profit/(loss) per share are based on:

	Six months ended 30 September	
	2018	2017
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Profit/(loss)		
Profit/(loss) attributable to ordinary equity holders of the parent, used in basic and diluted profit/(loss) per share calculations	40,386	(40,492)
	Number of shares	
	Six months ended 30 September	
	2018	2017
	(Unaudited)	(Unaudited)
	'000	'000
Shares		
Weighted average number of ordinary shares in issue	1,265,143	1,265,143
Less: Weighted average number of treasury shares	(317)	—
Weighted average number of ordinary shares used in the basic and diluted profit/(loss) per share calculations	1,264,826	1,265,143

10. TRADE AND OTHER RECEIVABLES

	30 September 2018 (Unaudited) HK\$'000	31 March 2018 (Audited) HK\$'000
Trade receivables	75,434	104,976
Bill receivables	—	640
Less: Accumulated impairment	<u>(5,510)</u>	<u>(1,663)</u>
	<u>69,924</u>	<u>103,953</u>
Rental and other deposits	27,955	35,901
Prepayments	52,450	54,250
Other receivables	8,097	8,002
Deposit paid for the acquisition of property, plant and equipment	—	36,929
	<u>88,502</u>	<u>135,082</u>
Total trade and other receivables	158,426	239,035
Less: Deposits classified as a non-current assets	<u>(14,475)</u>	<u>(49,475)</u>
Portion classified as current assets	<u>143,951</u>	<u>189,560</u>

The Group's trading terms with its retail customers are mainly by cash on delivery whereas the credit terms to wholesale customers are mainly on credit. The credit period ranges from 60 to 120 days. Each customer has a maximum credit limit and the credit limit is reviewed regularly. The Group seeks to maintain strict control over its outstanding receivables and to minimise credit risk. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing.

An aged analysis of trade receivables as at the end of the reporting period, based on the invoice date and net of provision, is as follows:

	30 September 2018 (Unaudited) HK\$'000	31 March 2018 (Audited) HK\$'000
Within 1 month	16,368	40,676
1 to 3 months	27,712	35,176
3 to 6 months	17,233	21,307
Over 6 months	<u>8,611</u>	<u>6,154</u>
	<u>69,924</u>	<u>103,313</u>

11. LOAN AND INTERESTS RECEIVABLES

	30 September 2018 (Unaudited) HK\$'000	31 March 2018 (Audited) HK\$'000
Loan receivable, unsecured	65,000	100,000
Interests receivables	<u>27,530</u>	<u>34,087</u>
	92,530	134,087
Less: Loan receivable classified as non-current assets	<u>(65,000)</u>	<u>—</u>
Portion classified as current assets	<u>27,530</u>	<u>134,087</u>

The loan receivable is stated at amortised cost with a principal amount of HK\$65,000,000 (31 March 2018: HK\$100,000,000) and an effective interest rate of 7% (31 March 2018: 6.5%) per annum, and will be due on September 2021 (31 March 2018: due on October 2018). The carrying amount of the loan receivable approximates to its fair value.

12. TRADE AND OTHER PAYABLES

	30 September 2018 (Unaudited) HK\$'000	31 March 2018 (Audited) HK\$'000
Trade payables	55,881	60,177
Rental deposits received	4,938	3,857
Other payables	30,702	24,259
Accruals	54,733	59,719
Receipts in advance	<u>6,285</u>	<u>12,987</u>
	152,539	160,999
Less: Portion classified as non-current liabilities	<u>(2,340)</u>	<u>(2,450)</u>
Portion classified as current liabilities	<u>150,199</u>	<u>158,549</u>

The aged analysis of trade payables, presented based on the invoice date, is as follows:

	30 September 2018 (Unaudited) HK\$'000	31 March 2018 (Audited) HK\$'000
Within 1 month	29,397	52,661
1 to 3 months	24,785	5,254
3 to 6 months	535	1,704
Over 6 months	<u>1,164</u>	<u>558</u>
	55,881	60,177

The trade and other payables are non-interest-bearing. The credit periods on purchase of goods are 30 to 60 days. The Group has financial risk management policies in place to ensure that all payables are within the credit timeframe.

INTERIM DIVIDEND

The Board does not recommend the payment of any interim dividend for the six months ended 30 September 2018 (six months ended 30 September 2017: Nil).

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

For the six months ended 30 September 2018 (the “**Period**”), the Group managed to resume profitability and maintained steady development in its core business. During the period under review, the Group recorded revenue of HK\$343.6 million (2017: approximately HK\$382.6 million), representing a decrease of 10.2% from that of the same period last year. Despite a retreat in gross profit due to decline in revenue, the profit attributable to owners of the Company of HK\$40.4 million for the Period displayed a significant improvement from a loss recorded in the corresponding period of last year. Such improvement was mainly attributable to a gain on bargain purchase of additional equity interests in an associate, improvement in results of such associate and the revaluation of fair value of the Group’s properties.

(1) Chinese Pharmaceutical and Health Food Products

Deteriorating economic environment and weakened consumption sentiment hammered the Group’s revenue from the Chinese pharmaceutical and health food products segment. The segment’s operating profit retreated modestly as a result of decline in revenue.

During the Period, the Group focused on fine-tuning its market strategy and adjusting its overall business development direction in accordance with the changing economic environment.

With the growing acceptance of traditional Chinese medicine (“**TCM**”) as means to enhance health preservation, the Group has developed various series of healthcare and daily-life products with TCM ingredients. One of the new products launched during the Period was Angong Jiangya Wan (安宮降壓丸), which was well received by the market. The product is manufactured in accordance with TCM compound recipe, requiring sophisticated technology and stringent quality control. The product is the one of its kind manufactured in Hong Kong. Initial sales of the product had been encouraging and contributed to improvement in the segment’s sales upsurge.

During the Period, the Group continued to intensify its marketing and promotional efforts. The Group appointed Ms. Gigi Leung Wing-kei, a popular Hong Kong singer, and Mr. Ray Lui Leung-wai, a legendary actor, as product ambassadors of two of its key products, namely Wall-broken Ganoderma Lucidum Spores (Upgraded Formula) (破壁靈芝孢子 (升級配方)) and Angong Niuhuang Wan (安宮牛黃丸). The two product series target a range of customer groups seeking healthy urban lifestyle.

The Group continued to actively explore ways to escalate its online marketing and distribution during the Period. The Group was in the process of finalising plans to cooperate with certain online platforms specialising in pharmaceutical product sales in mainland China to broaden its distribution channels. These activities served to enhance brand awareness and sales coverage among existing and potential customers. The Group's online sales platform continued to fine-tune its interface, as well as its advertising and shopping functions during the period under review. The Group also applied mobile application to broaden its distribution coverage and promote corporate identity and product visibility. Such approaches allow the Group to reach a broader range of customers who are becoming more inclined to try natural herbal healthcare products.

The Group aimed to enhance cost efficiency through further consolidation of its retail sales network and distribution channels. As at the end of the reporting period, there were over 60 retail outlets in Hong Kong, of which 40 outlets provide TCM consultation services. The "Wai Yuen Tong" brand represented one of the largest TCM retail networks in Hong Kong.

In mainland China, the Group currently has formed a network covering major Chinese cities, such as Beijing, Nanjing, and Hangzhou. This distribution network helps strengthen the Group's sales and brand recognition in the mainland China market.

(2) Western Pharmaceutical and Health Care Products

Revenue from this business segment for the Period decreased by approximately 14.0% from that of the corresponding period last year, to approximately HK\$55.1 million.

The two major product series, namely "Madame Pearl's" and "Pearl's" under this business segment encountered different challenges during the Period. The segment's prime product — cough syrup — under the Madame Pearl's brand was affected by the relocation of production facilities to the Group's new plant in Yuen Long. Installation of equipment and the time required for application of relevant production permits resulted in decline in production volume of Madame Pearl's cough syrup. The Pearl's product series, which comprises MosquitOut spray, hand cream and itching relief products, faced with severe price competition. Despite a highly competitive market environment, Pearl's MosquitOut remained as a leading brand in this product category.

During the Period, the Group placed substantial resources in revamping its Western pharmaceutical and health care product distribution channels. To comply with mainland China's relevant regulations, the Group has engaged various local industry players to rejuvenate the penetration of its upper airway product series under "Madame Pearl's" into the mainland China.

Capitalising on state-of-the-art technology and advanced equipment of the Group's Yuen Long Factory, the Group continued to carry out research and development of products for core medical solution targeting at institutional clients.

(3) Commissioning of the Yuen Long Factory

The modern TCM and Western medicine factory of the Group in Yuen Long Industrial Estate has been commencing operation in phases since April 2017. The plant was granted the standard certification of the PIC/S by the Therapeutic Goods Administration of Australia (TGA) in the first half of 2017. The manufacturing unit of Luxembourg Medicine Company Limited (“**Luxembourg Medicine**”), a subsidiary of the Group, was granted the PIC/S certification by the Pharmacy and Poisons Board of Hong Kong in September 2017. The plant is also Good Manufacturing Practice (GMP) certified. Such certifications signify the production facilities’ compliance with local and international industry standards.

The Yuen Long plant utilises the latest technology meeting stringent environment and quality requirements. With the installation of fully automated equipment and clean room facilities, the plant is capable of significantly enhancing the Group’s overall production capacity and product quality. The plant’s inauguration serves to further reinforce the Group’s business concept of having its products “100% made in Hong Kong”.

With the pure water system conforming to the specifications of the British Pharmacopoeia, Luxembourg Medicine’s products are ensured to be complied with the Hong Kong Hospital Authority’s medicine tender requirement, as well as the indicators of the prescription medicines by local doctors. The new factory is also equipped with state-of-the-art laboratory in microbiology and testing equipments.

(4) Factory Building in Mainland China

To complement the Group’s manufacturing capacity in Hong Kong and further strengthen its operations in mainland China, the Group acquired a factory building and two dormitory buildings located at Nanbu Village, Pingshan Town, Shenzhen, China, with a gross floor area of approximately 19,475 square meters.

The Group completed the renovation of the factory building and began certain product processing and package work through a GMP licensed manufacturer in the premises, under subcontracting arrangement.

(5) Property Investment

As at the end of the Period, the Group owned 16 retail properties. Some of these properties were leased to the third parties while the rest were used by the Group as retail outlets. During the Period, the net fair value gain on investment properties of the Group amounted to HK\$11.8 million. The Group will continue to seek opportunities to diversify its property investment portfolio. The investment property portfolio serves to stabilise the Group’s retail operating cost and provides it with steady recurrent income.

(6) Investment in Easy One Financial Group Limited (“Easy One”)

Easy One, a company listed on the Main Board of the Stock Exchange, is principally engaged in the businesses of property development in mainland China, provision of finance and securities brokerage services in Hong Kong.

As at 30 September 2018, the Group held 161,718,625 shares, representing approximately 29.06% of the issued share capital of Easy One. The Group’s share of earnings of Easy One during the period under review amounted to approximately HK\$61.6 million (2017: share of loss amounted to approximately HK\$34.0 million).

The turnaround on Easy One’s performance was one of the reasons for the Group’s favourable results for the Period.

On 18 September 2018, the Group entered into a loan agreement (the “**2018 Loan Agreement**”) of not exceeding a sum of HK\$65 million to replace a loan facility offered to Easy One in 2016 for a term of 36 months at an interest rate of 7.0% per annum. The Board believes that the 2018 Loan Agreement will generate a stable and higher return to the shareholders comparing with the interests earned by making a Hong Kong dollar time deposit with financial institutions in Hong Kong.

(7) Loan to China Agri-Products Exchange Limited (“CAP”)

CAP, a company listed on the Main Board of the Stock Exchange, is principally engaged in the management and sales of properties in agricultural produce exchange markets in mainland China.

CAP had early repaid a principal amount of HK\$132.0 million to the Group during the Period and as at 30 September 2018, the Group held a principal amount of HK\$788.0 million (31 March 2018: HK\$920.0 million) of five-year 10.0% coupon interest bonds due 2019 issued by CAP (the “**2019 CAP Bonds**”) and the fair value of the 2019 CAP Bonds held by the Group amounted to approximately HK\$774.0 million (31 March 2018: approximately HK\$909.6 million).

(8) Financial Assets at Fair Value through Profit or Loss and at Fair Value through Other Comprehensive Income

The Group has maintained a portfolio of listed equity securities and mutual funds in Hong Kong which are held for investment purpose. During the Period, the Group has recorded a net loss on change in fair value of financial assets at fair value through profit or loss of approximately HK\$0.1 million for the Period (2017: a net loss of approximately HK\$8.8 million) and a net loss on change in fair value of financial assets at fair value through other comprehensive income of approximately HK\$41.9 million (2017: Nil) for the Period.

(9) Material Acquisitions

On 7 February 2018, Guidepost Investments Limited, an indirectly wholly-owned subsidiary of the Company, entered into an agreement with East Run Investments Limited and Wang On Properties Limited (Stock Code: 1243) (“WOP”) for the acquisitions of the entire issued share capital in, and their respective shareholder’s loans, four target companies for a total cash consideration of approximately HK\$350 million. These companies held retail properties located in Causeway Bay, Shau Kei Wan, Mong Kok and Tai Po, respectively. Upon completion of the acquisitions on 25 April 2018 and expiry of the existing tenancies, if any, the Company intended to use the properties for retail purpose. The acquisitions presented an opportunity for the Group not only to further enhance and expand its business presence at strategic retail locations, but also to reduce its rental burden.

FINANCIAL REVIEW

Liquidity and Gearing and Financial Resources

As at 30 September 2018, the Group had total assets of approximately HK\$3,597.7 million (31 March 2018: approximately HK\$3,656.5 million) which were financed by current liabilities of approximately HK\$439.2 million (31 March 2018: approximately HK\$425.4 million), non-current liabilities of approximately HK\$651.1 million (31 March 2018: approximately HK\$671.1 million) and shareholders’ equity of approximately HK\$2,507.4 million (31 March 2018: approximately HK\$2,560.0 million).

As at 30 September 2018, the Group’s bank balances and cash were approximately HK\$230.6 million (31 March 2018: approximately HK\$420.8 million). As at 30 September 2018, the Group’s total bank borrowings amounted to approximately HK\$929.6 million (31 March 2018: approximately HK\$927.0 million), all of which bore interest at floating interest rates and were denominated in Hong Kong dollars.

As at 30 September 2018, the maturity profile of all bank borrowings based on the dates set out in the relevant loan agreements was shown below, together with the corresponding figures as at 31 March 2018:

	30 September 2018 (Unaudited) <i>HK\$'000</i>	31 March 2018 (Audited) <i>HK\$'000</i>
Bank loans repayable:		
Within one year	287,290	264,790
In the second year	44,790	42,290
In the third to fifth years, inclusive	156,869	151,869
Beyond five years	440,673	468,068
	<u>929,622</u>	<u>927,017</u>

The Group maintained a healthy liquidity position. The current ratio, being a ratio of total current assets to total current liabilities, was approximately 1.6 (31 March 2018: approximately 2.5). The gearing ratio, being the ratio of total borrowings net of bank balances and cash to equity attributable to owners of the parent, was approximately 27.9% (31 March 2018: approximately 19.8%). The Group always adopts a conservative approach in its financial management.

Significant Investments Held

As at 30 September 2018, the Group had financial assets at fair value through other comprehensive income of approximately HK\$893.6 million and financial assets at fair value through profit or loss of approximately HK\$1.8 million, details of which were set out as follows:

Nature of investments	As at 30 September 2018				For the period ended 30 September 2018				Fair value/carrying amount		
	Number of shares held	Amount held	Percentage to share-holding in such stock	Percentage to the Group's net assets	Addition/ (disposal)	Fair value gain/(loss)	Bond interest income	Dividends received	As at 30 September 2018	As at 31 March 2018	Investment cost
	'000	HK\$'000	%	%	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Financial assets at fair value through other comprehensive income:											
A. List investments											
Kingston Financial Group Limited ("Kingston")	12,336	25,659	0.09	1.02	—	(17,640)	—	247	25,659	43,299	9,413
Wang On Group Limited ("Wang On")	423,000	39,339	2.23	1.57	—	(4,653)	—	2,115	39,339	43,992	16,819
Others	—	25,415	—	1.01	—	(12,978)	—	360	25,415	38,392	46,188
B. Bonds											
2019 CAP Bonds	—	773,952	—	30.87	(129,031)	(6,579)	48,420	—	773,952	909,562	788,000
Others	—	29,240	—	1.17	27,258	(40)	76	—	29,240	2,029	29,280
Sub-total	—	893,605	—	35.6	(101,773)	(41,890)	48,496	2,722	893,605	1,037,274	889,700
Financial assets at fair value through profit or loss:											
A. Funds	—	1,839	—	0.07	—	(70)	—	—	1,839	1,910	5,515
Total	—	895,444	—	35.71	(101,773)	(41,960)	48,496	2,722	895,444	1,039,184	895,215

The principal activities of the securities are as follows:

1. Kingston

Kingston is principally engaged in the provision of a wide range of financial services which include securities underwriting and placements, margin and initial public offering financing, securities brokerage, corporate finance advisory services, futures brokerage and asset management services. Kingston also provides gaming and hospitality services in Macau.

2. Wang On

Wang On is principally engaged in property development, property investment, management and sub-licensing of fresh markets, treasury management and production and sale of pharmaceutical products in Hong Kong and mainland China.

3. Save as disclosed above, the Group also invested in other listed shares in Hong Kong. The fair value of each of these shares represented less than 1.00% of the net assets of the Group as at 30 September 2018.

4. Save as disclosed above, the Group also invested in other mutual funds, the fair value of each of these mutual funds represented less than 1.00% of the net assets of the Group as at 30 September 2018.

Financial Review and Prospect of Significant Investments Held

Financial assets at fair value through profit or loss and at fair value through other comprehensive income

As at 30 September 2018, the Group held the 2019 CAP Bonds in the principal amount of HK\$788.0 million (31 March 2018: HK\$920.0 million). As at 30 September 2018, the fair value of the 2019 CAP Bonds amounted to approximately HK\$774.0 million (31 March 2018: approximately HK\$909.6 million). The aforesaid bond has provided a reasonable and stable cash income stream to the Group and the Group intended to hold it to maturity.

With a view to optimising its use of cash resources, the Group invested in various listed equity securities and mutual funds with prudence and in a cautious manner. As at 30 September 2018, the Group maintained an investment portfolio of listed equity securities in Hong Kong and mutual funds. The Group had recorded a net loss on change in fair value of financial assets at fair value through profit or loss of approximately HK\$0.1 million for the Period under review (2017: a net loss of approximately HK\$8.8 million) and a net loss on change in fair value of financial assets at fair value through other comprehensive income of approximately HK\$41.9 million for the Period under review (2017: Nil). The Group has always adopted a prudent investment strategy and would closely monitor the market changes and adjust its investment portfolio as and when necessary.

Foreign Exchange

The management of the Group is of the opinion that the Group has no material foreign exchange exposure and thus does not engage in any hedging activities. All bank borrowings are denominated in Hong Kong dollars. The revenue of the Group, mostly denominated in Renminbi and Hong Kong dollars, matches the currency requirements of the Group's operating expenses.

Capital Commitment

As at 30 September 2018, the Group had capital commitment of approximately HK\$7.5 million (31 March 2018: approximately HK\$317.6 million) in respect of the acquisition of property, plant and equipment, which were contracted for but not provided for in the consolidated financial statements.

Pledge of Assets

As at 30 September 2018, the Group's bank borrowings were secured by the Group's land and buildings and investment properties, with a total carrying value of approximately HK\$654.9 million (31 March 2018: approximately HK\$645.7 million).

Contingent Liabilities

As at 30 September 2018, the Group had no material contingent liabilities (31 March 2018: Nil).

SIGNIFICANT INVESTMENTS HELD, MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES AND FUTURE PLANS FOR MATERIAL INVESTMENTS OR CAPITAL ASSETS

Save as disclosed above, during the Period, the Group did not have any other significant investments held, material acquisitions and disposals of subsidiaries and future plans for material investments or capital assets.

EMPLOYEES

As at 30 September 2018, the Group had 711 (31 March 2018: 721) employees, of whom approximately 76.2% (31 March 2018: approximately 75.5%) were located in Hong Kong and the rest were located in mainland China. The Group remunerates its employees based on industry practices and individual performance and experience. On top of the regular remuneration, discretionary bonus and share options may be granted to eligible staff by reference to the Group's performance as well as the individual performance. The Group also provides a defined contribution to the Mandatory Provident Fund as required under the Mandatory Provident Fund Schemes Ordinance (Chapter 485 of the Laws of Hong Kong) for our eligible employees in Hong Kong. Other benefits such as medical and retirement benefits and structured training programs are also provided.

PROSPECTS

According to the statistics published by the Census and Statistics Department of Hong Kong, there was an increase in value of total retail sales by approximately 12.2% for the first eight months of 2018 compared to that of the same period of 2017. With the arrival of festive seasons in the fourth quarter of 2018 and the first quarter of 2019, the Group is expected to benefit from increased domestic consumption as well as tourist purchase, particularly for healthcare products. The opening of Hong Kong-Zhuhai-Macau Bridge and Guangzhou-Shenzhen-Hong Kong Express Rail Link are going to shorten the distance between various mainland China cities and Hong Kong and facilitates cross-border consumption. With a strong brand recognition of "Wai Yuen Tong" brand and consumers' faith in "made in Hong Kong" health food products, the Group is well-poised to benefit from these latest developments.

Mainland China's strong consumption power and its ever-growing middle class' pursuit for healthy and safe pharmaceutical and health products together constitute enormous market opportunities for the Group. Over the past decade, the Group has established an advancing bridgehead in the mainland China market, supported by an extensive sales and distribution network, and massive advertising campaigns. The national promotion of "Healthy China" and the State's supporting policies are expected to help driving the Group's deepened penetration into this huge market.

The smooth operation of the TCM and Western medicine factory in Yuen Long Industrial Estate helps to gradually expand the category diversity and production capacity of the Group's products. More importantly, the plant's research and development facilities enable the Group to carry out a broad range of product development and study on commercial production of TCM from traditional compound recipe. High value-added products such as "Angong Niu Huang Wan" (安宮牛黃丸) and "Angong Jiangya Wan" (安宮降壓丸) have been launched and are well accepted by the market. The Group will further leverage its success in introducing the "Angong" (安宮) series and explore opportunities for intensified market penetration of this series of products and extension of the series' product line. At present, the series has two products for preventive healthcare and treatment respectively. The Group is in the process of developing a new product for recovery healthcare under the series. The Group will continue to expand product mix to enlarge its product series of TCM and western pharmaceutical products.

To cater for the consumption habit of younger generation and to enhance product distribution utilising latest cyber technology, the Group will allocate further resources in digital marketing. In addition to traditional approaches of engaging celebrities as product ambassadors and above-the-line advertising, the Group will devote significant effort to social media interactive communications and mobile application promotions to optimise cross-border marketing.

Looking forward, albeit the uncertainties in domestic economy under the shadow of intensifying China-US trade war and volatility of the capital market, the sale of healthcare and pharmaceutical products are generally less sensitive to economic performance. The Group will maintain a cautious approach in its sales network consolidation and product range expansion.

As "a century-old well-established brand and a Hong Kong brand", "Wai Yuen Tong" will, based on its solid foundation and trusted position amongst customers, continue to develop its core business and take up the challenges with flexibility, innovative ideas and operational mechanisms, in order to provide our customers in both the mainland China and Hong Kong, and even from overseas, with quality products and services.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

During the period between 24 September 2018 and 2 October 2018, the Company repurchased a total of 33.5 million shares of HK\$0.01 each of the Company (the “Shares”) on the Stock Exchange. All the repurchased Shares were subsequently cancelled by the Company on 8 October 2018. Details of the share repurchases during the Period and subsequent to the Period are as follows:

Period of repurchase	Number of share repurchased <i>(in million)</i>	Purchase price per share		Aggregate amount <i>HK\$</i> <i>(in million)</i>
		Highest <i>HK\$</i>	Lowest <i>HK\$</i>	
24 to 27 September 2018	24.0	0.300	0.275	7.0
2 October 2018	9.5	0.310	0.305	3.0
	<u>33.5</u>			<u>10.0</u>

During the Period under review, the Company repurchased an aggregate sum of 24.0 million Shares and the remaining of 9.5 million Shares were repurchased subsequent to the reporting period. All of 33.5 million Shares were repurchased pursuant to the mandate granted by shareholders at the annual general meeting of the Company held on 29 August 2018 and were officially cancelled on 8 October 2018, with a view to benefiting shareholders as a whole by enhancing the net asset value per Share and earnings per Share. As at 30 September 2018, the total number of Shares in issue was 1,265,142,888, which was reduced to 1,231,642,888 Shares immediately after the cancellation of 33.5 million Shares on 8 October 2018.

Save as disclosed above, neither the Company, nor any of its subsidiaries purchased, sold or redeemed any of the Company’s listed securities during the Period under review.

COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

In the opinion of the Board, the Company has complied with the applicable code provisions of the Corporate Governance Code (the “**CG Code**”) set out in Appendix 14 to the Listing Rules throughout the Period, except for the following deviation:

Code provision A.2.1

Mr. Tang Ching Ho, the chairman of the Board, also assumed the role of managing Director after the re-designation of Mr. Chan Chun Hong, Thomas to executive Director with effect from 1 April 2018 which deviates from code provision A.2.1 of the CG Code. Mr. Tang has extensive management experience in corporate management and is responsible for overall corporate planning, strategic policy making of the Group which is of great value in enhancing the efficiency to cope with the dynamic business environment. Furthermore, there are various experienced individuals in charge of the daily business operation and the Board comprises four executive Directors and four independent non-executive Directors with balance of skill and experience appropriate for the Group’s further development. The Company does not propose to comply with code provision A.2.1 of the CG Code for the time being but will continue to review such deviation to enhance the best interest of the Group as a whole.

The Group continues to review and propose, as and when appropriate, by taking into consideration of such deviation and any other relevant factors, so as to maintain a high standard of corporate governance within a sensible framework with a strong emphasis on transparency, accountability, integrity and independence and enhancing the Company’s competitiveness and operating efficiency, to ensure its sustainable development and to generate greater returns for the shareholders of the Company.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted its code of conduct regarding the securities transactions by the Directors on the terms no less exacting terms than the required standard set forth in the Model Code for Securities Transactions by Directors of Listed Issuers (the “**Model Code**”) set out in Appendix 10 to the Listing Rules. Having made specific enquiries with all Directors, the Company confirmed that all Directors had complied with the required standard set out in the Model Code throughout the period under review and up to the date of this announcement and no incident of non-compliance by the Directors was noted by the Company during the Period.

AUDIT COMMITTEE

The Company has established the Audit Committee with specific written terms of reference in compliance with Rule 3.21 of the Listing Rules for the purposes of reviewing and providing supervision over, among other things, the Group's financial reporting process, internal controls and risk management and other corporate governance issues. The Audit Committee has reviewed with the management the unaudited condensed consolidated financial statements for the six months ended 30 September 2018 of the Group. The Audit Committee comprises four independent non-executive Directors, namely Messrs. Li Ka Fai, David, Leung Wai Ho, Siu Man Ho, Simon and Cho Wing Mou and Mr. Li Ka Fai, David was elected as the chairman of the Audit Committee.

PUBLICATION OF INTERIM RESULTS ANNOUNCEMENT AND DESPATCH OF INTERIM REPORT

The interim results announcement is published on the websites of HKEXnews at (www.hkexnews.hk) and the Company at (www.wyth.net). The 2018 interim report containing all the information required by the Listing Rules will be despatched to the shareholders of the Company and available on the above websites in due course.

By Order of the Board
WAI YUEN TONG MEDICINE HOLDINGS LIMITED
(位元堂藥業控股有限公司*)
Tang Ching Ho
Chairman and Managing Director

Hong Kong, 20 November 2018

As at the date of this announcement, the executive Directors are Mr. Tang Ching Ho, Mr. Chan Chun Hong, Thomas, Ms. Tang Mui Fun and Ms. Tang Wai Man and the independent non-executive Directors are Mr. Leung Wai Ho, Mr. Siu Man Ho, Simon, Mr. Cho Wing Mou and Mr. Li Ka Fai, David.

* *For identification purpose only*